



# ELKINS CONSTRUCTORS, INC.



AN INTRODUCTION TO OUR COMPANY



Elkins Constructors, Inc.

## An Introduction to Our Services

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# Elkins Fact Sheet

## OFFICE LOCATIONS

Atlanta, GA  
Savannah, GA  
Jacksonville, FL - Corporate Headquarters

## LICENSED CONTRACTOR IN THE FOLLOWING STATES

AL, AR, GA, FL, MS, NC, SC, TN

## YEARS IN BUSINESS

56 years

## SERVICES PROVIDED

Pre-construction Services  
Construction Management  
General Contracting  
Design Build  
LEED Coordination

## AVERAGE SALES VOLUME (5 YEARS)

\$200 million

## NUMBER OF FULL TIME EMPLOYEES

85 - of which 70 are technical staff

## COMPANY TYPE

Chapter S Corporation - Employee Owned

## FINANCIAL STRENGTH

We are a financially strong firm and we run our projects with the same conservative management as our company.

- No debt
- A net working capital equivalent to our equity
- \$4.5 million in untapped lines of credit

## BONDING CAPACITY

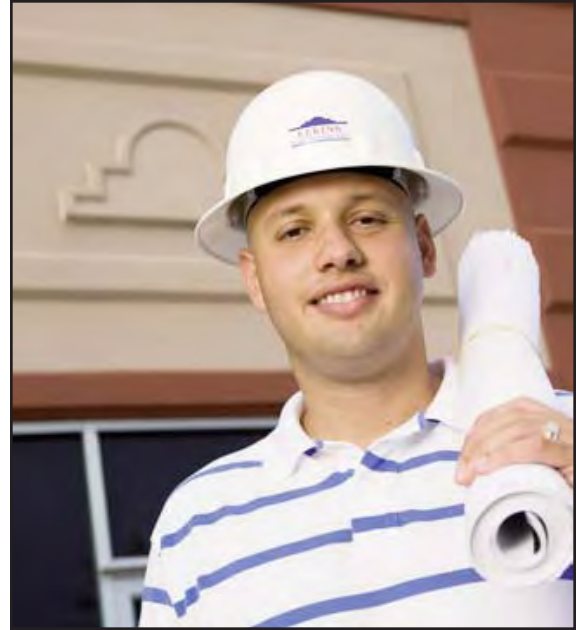
Elkins is in strong financial standings & capable of carrying the bonds for any project.

- Surety Line of Credit - \$75 million/single project with ability to increase the limit.
- Surety Line of Credit - \$275 million/aggregate with the ability to increase the limit.

## SAFETY

Elkins recognizes we have the legal and moral responsibility to provide a healthy and safe construction environment for employees, subcontractors, clients, end-users and the public. It is our policy to abide by all industry safety regulations that are set forth in federal, state and local standards.

- EMR - .74
- No lost-time accidents in five years and close to 2 million man hours.



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## Company Overview

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### WHO WE ARE

Elkins Constructors is a premier commercial contractor providing Construction Management, Design/Build and General Contracting Services to both public and private clients throughout the Southeast. With our philosophy of Trust, Quality and Confidence, much of our business is through repeat clients and referrals.

Our project approach is based on Team Construction methods. Today nearly 80 percent of our work is performed under some variation of this concept. We prefer this method, as it is based on the principle that all parties work towards a common goal defined by the owner.

### WHERE WE WORK

Elkins is licensed to conduct work in eight states throughout the Southeast. The company is headquartered in Jacksonville, FL. We also have offices in Atlanta and Savannah, GA.

### PREFERRED DELIVERY METHOD

Elkins operates under many delivery methods including Construction Management At-Risk, Stipulated Lump Sum and Design/Build. Our preference is some form of team construction, where we are selected based on qualifications. When we are selected early in the process of a project, we bring value to the project ultimately affecting the cost, quality and schedule of the project. We build strong relationships with our clients and design teams and develop an atmosphere where client goals are met and client satisfaction is our number one concern.

### OUR PRECONSTRUCTION EXPERIENCE

We provide preconstruction services on almost every project we build. These services are determined by the client's needs and include the following:

- Team Integration
- Systems /Material Selection
- Estimating/Cost Control
- Schedule Management
- Constructability Reviews
- Value Engineering
- LEED Coordination - 39% of our staff are LEED Accredited Professionals
- Subcontractor Prequalification
- Subcontractor Bid Management



## Company Overview

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### Serving Our Customers

We serve our clients in a manner which perpetuates repeat business and referrals. We emphasize exceptional customer service recognizing that we are in a service business and that satisfied customers are the foundation of our future. This key philosophy is taught to all of our employees and built into all of our business activities.



### OUR COMPETITIVE EDGE

As a general contractor, we gain competitive pricing by obtaining three or more prices in each trade from prequalified subcontractors. We thoroughly evaluate each sub quote for compliance with prepared bid documents and bid packages. Each quote is tabulated, critiqued, and summarized for an apple-to-apple comparison.

Elkins has a very strong subcontractor base throughout the Southeast. Our excellent reputation with subcontractors stems from our well organized projects, timely payments, and most of all, our fair treatment that is consistent with our philosophy of maintaining integrity within our work force and our business practices. This philosophy translates into better pricing and quality for our clients.

### OUR CONSTRUCTION SERVICES

Elkins Constructors bases our services on the team approach. Combining this method with over 50 years of experience, we provide unique capabilities and expertise. Our greatest goal is to build quality into all of our projects and strong relationships with every client through:

- Open, Honest, Thorough Communications
- Attention to Details
- Subcontractor Management
- Schedule Control
- Reporting / Documentation / Communications
- Quality Control
- Cost Control
- Closeout / Warranty Services Program
- Safety Management

### WARRANTY & LONG-TERM CLIENT CARE

We enjoy developing and maintaining strong relationships with our clients and count on them as strong references for our future business. This is why Elkins' services continue well beyond project turnover through our proactive warranty program. Site visits, quick warranty response times and thorough follow-up with our clients is the way we ensure ongoing client satisfaction.



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## Elkins' Management Team

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**Barry Allred**  
**Chairman & CEO**

- In construction since 1973
- Bachelor's Degree, Mechanical Engineering, University of Evansville, IN
- Master's Degree, Business Administration, Butler University, Indianapolis, IN
- Registered Engineer, Licensed General Contractor
- Past Chairman, Jacksonville Regional Chamber of Commerce



**Matt Welch**  
**President & COO**

- In construction since 1979
- Bachelor's Degree, Civil Engineering, Georgia Institute of Technology, Atlanta, GA
- Past Chairman, Clay County Chamber of Commerce Economic Development Division
- Licensed General Contractor
- Licensed Utility Contractor



**David Hamilton**  
**Executive Vice President**

- In construction since 1988
- Bachelor, Civil Engineering, Georgia Institute of Technology, Atlanta, GA
- Masters, Business Administration, Jacksonville University, FL
- Oversees Georgia Operations for Elkins
- Past Chairman, Associated Builders & Contractors, Inc., Florida First Coast Chapter
- Licensed General Contractor



**Bill Stinson**  
**Senior Vice President**

- In construction since 1977
- Bachelor's Degree, Business Administration, Miami University, Oxford, OH
- Certified Uniform Building Code Inspector
- Oversees Institutional Market for Elkins



**Scott Parker**  
**Vice President**

- In construction since 1989
- Bachelor's Degree, Building & Construction Management  
University of North Florida, Jacksonville, FL
- Oversees Senior Living, Healthcare and Residential Building Markets for Elkins
- Licensed General Contractor

## Elkins' Management Team

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**Rob Crowe**  
**Vice President**

- In construction since 1985
- Bachelor's Degree, Building Construction  
University of Florida, Gainesville, FL
- Oversees Retail Market for Elkins
- Past Chairman, Associated General Contractors of Greater Florida



**Gordon Steadman**  
**Vice President, Development**

- In construction industry since 1983
- Bachelor's Degree, Communications, Valdosta State University, Valdosta, GA
- Executive Business Program, Wharton School, University of Pennsylvania, Philadelphia
- Board Member, National Association of Industrial & Office Products (NAIOP)
- Oversees Development & Marketing for Elkins



**Joe Newell**  
**Chief Financial Officer**

- Experience in business finances and accounting since 1993
- Bachelor's Degree, University of Florida Fisher School of Accounting, Gainesville, FL
- Treasurer, Board Member, National Association of Industrial & Office Properties (NAIOP)
- Oversees Financial and Accounting Processes for Elkins

# Elkins' LEED Experience



Our entire team has the practical LEED preconstruction and construction experience to achieve LEED Certification at any level.

Elkins is well versed in sustainable construction and LEED certification efforts. Elkins is a member of USGBC-Georgia,

Savannah Branch and we have staff who have served as Board members for the USGBC-Northeast Florida Chapter. We have 28 LEED Accredited Professionals on staff at every level of our organization from vice presidents to superintendents. Our involvement means we get the latest in information and technological changes associated with constructing green buildings.



Elkins will obtain LEED Silver certification for its new corporate headquarters in Jacksonville.



Elkins built the first LEED building in Jacksonville, the UNF Social Sciences building.

## RECENT ELKINS GREEN PROJECTS

- Butler Plaza III Office Building - **GOLD**
- University of North Florida Student Union - **GOLD**
- University of South Alabama Engineering Building - **SILVER**
- Kohl's Ft. Walton - **SILVER**
- Kohl's Homestead - **SILVER**
- Kohl's Gainesville - **CERTIFIED**
- University of North Florida Social Sciences Building - **CERTIFIED**
- Kohl's Ocala - **CERTIFIED**
- Kohl's Palm Coast - **CERTIFIED**
- duPont Testamentary Trust Corporate Headquarters\*

\*Green materials/methods used. Owner did not pursue LEED certification.



I'd like to commend Elkins for your tireless efforts on the Butler Plaza Phase III project. This was Liberty Property Trust's first LEED® project in Jacksonville and Elkins made quite an impression on me. With the recent green movement, many owners are unfamiliar with the process and are apprehensive about "buying points" to achieve the various levels of certification. Working with Elkins has made for a seamless process and shows why building green makes sense. Elkins proved you don't have to buy points to get results. Your environmental stewardship and excellence in client service is greatly appreciated. I look forward to working with you on many more projects.

**Michael J. Hess, PE, LEED® AP**  
Managing Member  
GreenTime LLC



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## Elkins' Municipal/Federal Experience

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**St. Johns County Administration Building - St. Augustine, FL**  
2 story 105,000/sf office and assembly building above 2 story parking garage  
\$16.5 million

**Jacksonville Main Library - Jacksonville, FL**  
300,000 SF, high-end finishes, five stories and 600-space parking garage  
\$62.9 million

**Kim C. Hammond Justice Center - Bunnell, FL**  
138,000 SF high-tech, high security courthouse facility  
\$35.1 million



**Clay County Courthouse - Green Cove Springs, FL**  
89,000 SF, four-story addition and renovation  
\$25.3 million

**Hunter Army Airfield Readiness Center - Savannah, GA**  
32,000 SF Brigade Building and Vehicle Maintenance Facility  
\$5.9 million

**Hunter Army Airfield, 117th Air Control Squadron  
Headquarters Renovation - Savannah, GA**  
14,269 SF Communications & Electronics Training Facility Renovation  
\$5.9 million



**Georgia Air National Guard Troop Quarters - Savannah, GA**  
29,587 SF, 72-room dormitory for Combat Readiness Training Center, associated site development, and demolition of existing dorms  
\$13.4 million

**Emory Bennett Veterans Nursing Home - Daytona Beach, FL**  
70,000 SF total renovation of an occupied nursing home for the Department of Veterans Affairs, AHCA inspections, Davis Bacon Wage Act compliance  
\$4.5 million



**Medical Examiner's Building - Jacksonville, FL**  
17,476 SF medical office and lab renovation  
\$2.3 million

**Children's Medical Services - Jacksonville, FL**  
26,000 SF, two-story medical building with exam rooms, library, nursing stations and counseling center  
\$3.8 million



**Jacksonville National Cemetery - Jacksonville, FL**  
60 acre cemetery to include 4 support buildings, 5,700 pre-placed concrete crypts, 4,500 niche columbarium, 3,000 in ground sites, entrance & access roads, hardscape, etc.  
\$11.5 million

**Clay County Jail - Green Cove Springs, FL**  
150,000 SF, five-story building with 256 beds  
\$13.6 million

**Camden County Public Library - Kingsland, GA**  
17,000 SF public library  
\$1.1 million

## Elkins' Parking Garage Experience

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**Art Institute of Jacksonville Parking Garage**  
427 car parking garage for a high end developer.  
\$4.9 million  
Completion 2007



**Tapestry Parking Garage**  
510 car parking garage for high end developer.  
\$6.5 Million  
Completion 2009

**841 Prudential Drive Parking Garage**  
350,000 SF - 1,300 spaces  
\$10 million  
Completion 2002



**University of North Florida Parking Garage**  
1,025 spaces  
\$5 million  
Completion 1994

**The Metropolitan Condominiums & Parking Garage**  
122,000 SF - 320 spaces & 56 luxury condominium units  
\$19 million  
Completion 2006



**Jacksonville Main Library Parking Garage**  
600 spaces  
\$8.3million  
Completion 2005

**Riverplace Parking Garage**  
Two-level, 350-space addition  
\$1.9 million  
Completion 1999



**Merrill Lynch Parking Garage**  
Two-level, 300-space addition  
\$1 million  
Completion 1997

**Water's Edge Condominium & Parking Garage**  
One-level parking garage  
\$9.9 million  
Completion 2007

## Elkins' Higher Education Building Experience



**Valdosta State University, Psychology Building - Valdosta, GA**  
New 33,000 SF, three-story Psychology Building.  
*Contract Amount: \$5,650,000*

**Valdosta State University, Bailey Science Addition - Valdosta, GA**  
15,000 SF two-story addition to existing science building.  
*Contract Amount: \$3,150,000*



**University of South Alabama, Science & Engineering Building - Mobile, AL**  
148,000 SF Engineering and Computing Sciences Building. The facility will have classrooms, engineering and computer teaching labs, research labs and office space. Seeking LEED Silver Certification.  
*Contract Amount: \$28,800,000*

**University of South Alabama, Student Housing - Mobile, AL**  
New 300 bed dorm consisting of 2 buildings. This is a fast-track project.  
*Contract Amount: \$14,215,000*



**University of North Florida, Social Sciences Building - Jacksonville, FL**  
CM at Risk Services. 70,589 SF, three-story facility. The building includes classrooms, labs, and faculty and staff offices. The construction is precast concrete with a built-up membrane roofing system. This is a LEED Certified building.  
*Contract Amount: \$10,200,000*

**University of North Florida, Student Union - Jacksonville, FL**  
CM at Risk Services. 150,800 SF, three-story mixed-use building. This is LEED Gold building.  
*Contract Amount: \$43,300,000*



**University of Florida Plant Quarantine Facility - Ft. Pierce, FL**  
Research center for the study of foreign plants and insects. This two-story, 19,710 SF, building has a large quarantine area, which consists of 12,380 SF of laboratory spaces for the study of plants and insects, as well as other research related facilities such as hood rooms.  
*Contract Amount: \$3,200,000*

**Jacksonville University, Davis College of Business - Jacksonville, FL**  
A two-story, 55,000 SF facility housing state-of-the-art technology classrooms, meeting spaces, offices, behavioral simulation rooms and a flight simulator.  
*Contract Amount: \$6,500,000*



**Florida State College Advanced Technology Center Phases I-III - Jacksonville, FL**  
Design Build of a 130,000 SF high-tech college learning center. Project also has a biomedical laboratory and a technical writing center.  
*Contract Amount: \$17,900,000*

**University of South Florida Student Residence One - St. Petersburg, FL**  
Design/Build project. New seven-story, 354-bed, residence hall.  
*Contract Amount: \$15,300,000*

**Embry-Riddle Aeronautical University, Administration & Welcome Building - Daytona Beach, FL**  
30,000 SF high-end administration/welcome center at campus entrance.  
*Contract Amount: \$11,942,000*

## Elkins' K-12 Building Experience



### **Pulaski Elementary School – Savannah, GA**

90,000 SF tilt-wall 640-student elementary school. Built on a military base to accommodate joint use by military and civilian families.

*Contract Amount: \$13,377,157*

### **Gadsden Elementary School – Savannah, GA**

90,000 SF tilt-wall 640-student elementary school.

*Contract Amount: \$14,211,699*



### **McKewn Plantation Elementary School – North Charleston, SC**

103,000 SF single story elementary school with load bearing block walls, brick veneer and 24-acre site package.

*Contract Amount: \$13,329,000*

### **New Brunswick High School - Brunswick, GA**

350,000 SF school with media center, performing arts center with auditorium, gymnasium, etc. Structural steel and masonry block with a brick veneer. This is a phased project on an active campus and will be completed in 20 months. Uses geothermal well system for HVAC.

*Contract Amount: \$49,300,000*



### **Echols County K-8 - Statenville, GA**

New 100,000 SF K-8 school. Block and brick construction.

*Contract Amount: \$9,900,000*

### **Ponte Vedra High School - Ponte Vedra, FL**

250,000 SF school housing 1,500 students in ninth through twelfth grades. Tilt-wall construction with EIFS and a faux stacked stone finish.

*Contract Amount: \$60,300,000*



### **Plantation Oaks Elementary School - Orange Park, FL**

General contracting services for new construction of a 125,000 SF, tilt-wall elementary school. Completed two months ahead of schedule.

*Contract Amount: \$18,000,000*

### **Chaffee Trail Elementary School - Jacksonville, FL**

98,000 SF, one-story, tilt-wall project.

*Contract Amount: \$19,200,000*



### **Buddy Taylor Middle School Renovations - Palm Coast, FL**

117,000 SF interior and exterior renovations.

*Contract Amount: \$7,600,000*

### **Chiles Middle School - Oviedo, FL**

New construction of a five-building middle school campus. All five buildings totalled 179,000 SF and were built with load bearing masonry.

*Contract Amount: \$18,900,000*

### **Hagerty High School - Oviedo, FL**

Phased expansion and renovation. 352,000 SF total includes, two-story classroom buildings, media center, performing arts center, gym, stadium.

*Contract Amount: \$29,000,000*

### **Emerald Coast Middle School - Santa Rosa Beach, FL**

Two, one-story buildings totalling 125,000 SF.

*Contract Amount: \$18,200,000*



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## Elkins' Industrial Experience

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**Mercedes Benz USA Southern Region Facility – Jacksonville, FL**  
400,000 buildout of new Mercedes Parts Warehouse and Southern Regional Headquarters at Jax Tradeport.  
\$12,300,000

**Martin's Famous Pastry Manufacturing Plant - Valdosta, GA**  
244,000 SF manufacturing and distribution plant  
\$18,400,000



**Georgia Pacific Tenant Buildout – Jacksonville, FL**  
5,000 SF tenant build-out in Westlake Distribution Facility. Included the installation of lights throughout the facility and truck dock locations.  
\$3,100,000

**Westlake Distribution Facility - Jacksonville, FL**  
545,760 SF distribution facility  
\$13,900,000



**Hanson Roof Tile Manufacturing Plant - Sanderson, FL**  
120,000 SF manufacturing facility  
\$11,000,000

**Ring Power Corporate Headquarters – St. Johns County, FL**  
311,000 SF, high-end corporate headquarters and Caterpillar dealership  
\$40,000,000

**Bacardi Bottling Corporation - Jacksonville, FL**  
Various projects for manufacturing plant including containment facility, research and development facility expansion, rum storage facility  
\$20,000,000



**BJ's U.S. Distribution Center - Jacksonville, FL**  
460,972 SF distribution center  
\$16,700,000

**Tree of Life Southeastern Distribution Facility - St. Augustine, FL & Bloomington, IL**  
235,000 SF warehouse and distribution facility  
\$15,000,000



**PDM Bridge Corporation - Jacksonville, FL**  
124,000 SF burn and slice facility  
\$4,900,000

**Malnove Manufacturing Facility - Jacksonville, FL**  
235,000 SF packaging systems production plant  
\$7,600,000

**West Phillips Highway Distribution Facility - Jacksonville, FL**  
172,000 SF distribution center and showrooms  
\$3,800,000

**Consolidated Freight Handling - Jacksonville, FL**  
26,400 SF freight handling facility/demo of existing facility  
\$1,800,000

## Elkins' Retail Experience

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### **Publix Supermarkets**

Multiple Publix stores throughout the Southeast. Most of the stores also included additional retail space attached to the anchor store.

### **Lowe's Home Improvement Center**

Over 49 Home Improvement Stores in Florida and Alabama totaling nearly 7,000,000 SF.

Contract Amount: \$343,000,000



### **BJ's Warehouse Club**

125,000 SF warehouse space designed for wholesale and retail sales.

Contract Amount: \$16,700,000

### **Ethan Allen Furniture Store**

20,000 SF project located in St. John's Town Center, includes retail space, office space and warehouse space.

Contract Amount: \$2,726,936



### **Camping World**

46,000 SF facility includes retail space, sales office and 12-bay service facility.

Contract Amount: \$5,766,496

### **Kohl's Department Stores**

Multiple Kohl's Stores throughout the Southeast, including a two-story store.



### **SteinMart Department Stores**

Elkins has built two stores for Stein Mart. One facility is a 34,000 SF. The other was a 22,8000 SF store in a strip mall.

Contract Amount: \$3,500,000



### **Winn Dixie Grocery Stores**

Elkins has built two Winn Dixie Grocery Stores in Florida.

Contract Amount: \$8,000,000

### **Wal-Mart Stores**

Elkins has constructed over 24 Wal-Mart Stores throughout the Southeast, totaling more than 3,700,000 SF and \$200,000,000 in value.

## Elkins' Office Building Experience

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### **Florida Power and Light Headquarters - Juno Beach, FL**

183,000 SF, five-story office building  
\$17.5 million

### **Ring Power Corporate Headquarters - St. Augustine, FL**

82,800 SF, four-story office building with Class "A" office space. Complex also houses warehouse and sales area.  
\$30.7 million



### **Vystar Credit Union Corporate Headquarters - Jacksonville, FL**

100,000 SF, four-story office building  
\$13.3 million

### **Landmar Group Office Building - Jacksonville, FL**

45,000 SF, three-story office building constructed of tilt panels.  
\$3.9 million



### **Butler Plaza Office Complex - Jacksonville, FL**

160,000 SF, three, four-story office buildings constructed of tilt panels with extensive architectural reveals.  
\$17 million

### **The Concourse Office Complex - Jacksonville, FL**

200,000 SF office complex consisting of two phases and two, four-story buildings.  
\$10.2 million



### **Sutton Place Office Complex - Jacksonville, FL**

176,664 SF office complex consisting of two, three-story buildings. Tilt panel construction.  
\$9.8 million

### **Waterview Office Complex - Jacksonville, FL**

170,000 SF office complex consisting of two, three-story buildings. Tilt panel construction.  
\$11.9 million



### **The Summit Office Building - Jacksonville, FL**

62,000 SF office building featuring tilt panel construction and a high performance curved glass exterior.  
\$5.9 million

### **Plaza at Wells Lake Office Complex - Orange Park, FL**

165,000 SF office complex with two, three-story office buildings and a 56,000 SF, two-story office building. Tilt panel construction.  
\$6.5 million

### **Itera USA Corporate Headquarters - Jacksonville, FL**

60,000 SF, Class "A", four-story office building with below-ground parking garage.  
\$7.2 million

# Elkins' Medical Building Experience

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**Southeast Georgia Health System Cancer Center - St. Marys, GA**  
6450 SF Cancer Center addition with a linear accelerator vault  
Contract Amount: \$1 million

**Baptist Health Medical Office Building II - Jacksonville, FL**  
100,000 SF, five-story medical office.  
Contract Amount: \$9.2 million

**Florida Hospital, Flagler Medical Plaza - Palm Coast, FL**  
34,000 SF medical office building including build-out for an 8,000 SF MRI center; 3,000 SF primary care walk-in center and a 3,000 SF foot rehab center. Additional buildout for doctors offices was added to the scope.  
Contract Amount: \$7.2 million



**Nemours Children's Clinic Renovation - Jacksonville, FL**  
Demolition and remodel of the second floor Children's Clinic including a state-of-the-art X-ray suite with Ambient Experience.  
Contract Amount: \$1.2 million

**Nemours Children's Clinic Satellite Campus - Jacksonville, FL**  
CM at Risk Services for a 10,000 SF buildout of a children's clinic. The clinic includes check in/out, lobby, X-Ray, audiology testing facility and lab.  
Contract Amount: \$800,000



**Shands/University of Florida Women's Center - Jacksonville, FL**  
10,000 SF build-out for Advanced Breast Imaging Center.  
Contract Amount: \$647,000

**St. Luke's Hospital Chapel - Jacksonville, FL**  
1,200 SF chapel, renovated from a waiting room in main hospital lobby.  
Contract Amount: \$500,000

**Memorial Rehabilitation Outpatient Center - Jacksonville, FL**  
137,000 SF medical office with exam rooms, waiting area and labs.  
Contract Amount: \$4.1 million



**Mandarin Medical Outpatient Center - Mandarin, FL**  
75,000 SF, two-story medical office building and surgery center including Class "A" office space, surgery center, offices, labs and exam rooms.  
Contract Amount: \$8.2 million

**Whetstone Medical Office Building - St. Augustine, FL**  
72,546 SF medical office building with exam rooms and nursing stations.  
Contract Amount: \$6.9 million

**Medical Imaging Facility - Jacksonville, FL**  
8,500 SF build out of a imaging center with spa-like atmosphere.  
Contract Amount: \$2.2 million



**Hope Haven Children's Clinic - Jacksonville, FL**  
21,000 SF children's clinic with exam rooms and nursing stations.  
Contract Amount: \$1.3 million

**PruCare Medical Office Building - Jacksonville, FL**  
17,000 SF medical office building with 12 doctors' offices and exam rooms.  
Contract Amount: \$1 million

**Children's Medical Services - Jacksonville, FL**  
26,000 SF building with exam rooms, nursing stations and counseling center.  
Contract Amount: \$3.8 million

**Jacksonville Heart Center - Jacksonville Beach, FL**  
75,000 SF, two-story medical office building.  
Contract Amount: \$2.9 million

## Elkins' Worship Construction Experience

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**Our Lady Star of the Sea Catholic Church, St. Marys, GA**  
10,000 SF Worship Facility  
\$2 million  
Completion 2010



**River Run Christian Church, Oviedo, FL**  
22,000 SF Worship Facility  
\$3 million  
Completion 2005



**Christ's Church - Mandarin, Jacksonville, FL**  
2,500 Seat Sanctuary, Worship Facility and Family Life Center  
\$16.3 million Phase I & Phase II  
Completion 2002



**Christ's Church - Fleming Island, Jacksonville, FL**  
1,000 Seat Sanctuary and Worship Facility  
\$4.5 million  
Completion 2006



**Beach United Methodist Church, Jacksonville Beach, FL**  
2,000 Seat Sanctuary and Worship Facility  
\$3 million  
Completion 2005



**Anastasia Baptist Church, St. Augustine, FL**  
1,500 Seat Sanctuary and Worship Facility  
\$5.2 million  
Completion 2006



**Jupiter First Christian Church, Jupiter, FL**  
1,000 Seat Sanctuary and Worship Facility  
\$5 million  
Completion 2005



**Crossroad United Methodist Church, Jacksonville, FL**  
1,400 Seat Sanctuary and Worship Facility  
\$5 million Phase I  
Completion 2000 Phase I



**Seven Rivers Presbyterian Church, Lecanto, FL**  
1,000 Seat Sanctuary and Worship Facility  
\$5 million  
Completion 2004



**First Baptist Church of Oviedo, FL**  
3,000 Seat Sanctuary and Worship Facility  
\$21 million  
Completion 2009



**First Baptist Church Fernandina Beach, FL**  
1,000 Seat Sanctuary and Worship Facility  
\$11.2 million  
Completion 2008

## Elkins' Life Care & Residential Experience

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### **Lakes of Pointe West Assisted Living Facility**

#### **Vero Beach, FL**

120-unit apartment complex, 24-bed assisted living facility, 24-bed Alzheimer's facility and clubhouse

Contract Amount: \$17,452,565

### **Osprey Village Senior Living Community**

#### **Amelia Island, FL**

36-unit independent living apartments

Contract Amount: \$12,224,701



### **Watersong Retirement Community**

#### **Viera, FL**

96 independent living units, 24 assisted living units, an Alzheimer's patient facility with 33 beds and clubhouse

Contract Amount: \$29,451,043

### **Abingdon Continuing Care Retirement Community**

#### **Port St. Lucie, FL**

96 independent living units, 24 assisted living units, an Alzheimer's patient facility with 33 beds and clubhouse

Contract Amount: \$27,755,716



### **Allegro at Willoughby Retirement Community**

#### **Stuart, FL**

215,000 SF Continuing Care Retirement Community

Contract Amount: \$19,274,485

### **Allegro at Abacoa Retirement Community**

#### **Jupiter, FL**

188,000 SF Continuing Care Retirement Community

Contract Amount: \$16,580,000



### **The Metropolitan**

#### **Jacksonville Beach, FL**

258,000 SF residential/office condo & parking garage

Contract Amount: \$18,536,779

### **Old San Jose on the River Condos**

#### **Jacksonville, FL**

18-unit luxury condos

Contract Amount: \$12,592,624



### **Pier Point Condominium**

#### **Jacksonville Beach, FL**

180,000 SF mixed-use condo with retail space

Contract Amount: \$20,214,625

### **Water's Edge Condo**

#### **Jacksonville Beach, FL**

Six-story, 55,000 SF oceanfront condo with 18 units

Contract Amount: \$9,957,849



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## Elkins' Mixed-Use Experience

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### **The Metropolitan Jacksonville Beach, FL**

258,000 SF residential/office condo & parking garage

Contract Amount: \$18,536,779



### **Pier Point Condominium Jacksonville Beach, FL**

180,000 SF mixed-use condo with retail space

Contract Amount: \$20,214,625



### **Jacksonville Main Public Library - Jacksonville, FL**

300,000 SF, high-end finishes, five stories and 600-space parking garage

Contract Amount: \$64,000,000



### **University of North Florida, Student Union – Jacksonville, FL**

CM at Risk Services. 150,800 SF, three-story mixed-use building. This is LEED Silver building.

Contract Amount: \$43,000,000



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## Elkins' Renovation Experience

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Elkins Constructors has successfully completed 142 renovations on occupied campuses in the past 15 years. We also perform numerous renovation projects as part of continuing contracts. Here are a few recent highlights:



### **Nemours Children's Clinic Phases I-III**

Demolition and remodel of an **occupied** floor of the Children's Clinic.  
Contract Amount: \$1.2 million

### **Florida School for the Deaf and Blind - St. Augustine, FL**

Numerous renovations of multiple **occupied** buildings. Renovations include HVAC, plumbing, roofing, ADA compliance and dormitories.  
Contract Amount: \$2 million

### **Looney Ricks & Kiss Historic Downtown Office - Jacksonville, FL**

An 18,000 SF build out of an **occupied** historical building on East Bay Street in downtown Jacksonville.  
Contract Amount: \$1.2 million

### **Emory Bennett Veterans Nursing Home - Daytona Beach, FL**

70,000 SF total renovation of an **occupied** nursing home for the Department of Veterans Affairs.  
Contract Amount: \$4.1 million



### **Modis/Wells Fargo Building - Jacksonville, FL**

Multi-story renovation and modernization of an **occupied**, high-rise building in downtown Jacksonville.  
Contract Amount: \$4 million

### **The Cummer Museum of Art and Gardens - Jacksonville, FL**

Renovation of two existing buildings, including an **occupied** historic renovation and the addition of a two-story, 16,000 SF building.  
Contract Amount: \$7.4 million

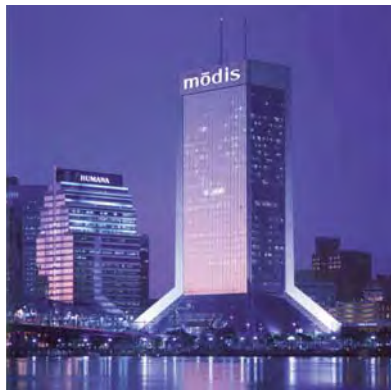


### **Duval County Public Schools Greenland Pines Elementary - Jacksonville, FL**

Renovation of an **occupied** 60,000 SF elementary school and two new 30,000 SF building additions.  
Contract Amount: \$6.1 million

### **University of North Florida - Jacksonville, FL**

Continuing contracts for numerous renovations, including **occupied** facilities, up to \$500,000 each.  
Contract Amount: \$2.5 million



### **Duval County Public Schools Andrew Jackson High School - Jacksonville, FL**

Renovation of an **occupied** 75,000 SF school and the addition of a 6,000 SF classroom building.  
Contract Amount: \$2 million

### **UF/Shands Women's Center at Emerson II**

10,000 SF Build-out of an **occupied** breast imaging center for Shands Breast Imaging Center and University of Florida College of Medicine.  
Contract Amount: \$647,000



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